

Office of Professional Regulation
Real Estate Commission
Corner of State and Main in the City Center
89 Main Street
3rd Floor
Montpelier, VT 05602

Agenda
May 26, 2016 – 9:30 AM

- 1. 8:30 Education Committee**
- 2. 9:30 Commission Meeting**
- 3. Approved March 24, 2016 Minutes**
- 4. Education Committee report**
- 5. Case Manager's Report**

Number of Active Licensees as of May 25, 2016

Brokers:	909
Salespersons:	460 active 689 still pending renewal
Brokerage Firms - Main Offices:	445
Brokerage Firms - Branch Offices:	67

- 5. Closing Reports – None**
- 6. Disciplinary Procedures - None**
- 7. Old Business:**
 - a. Inspectors and sign/advertising violations
 - b. 2015 Calendar, Initiatives, and Priorities
 - Education Process - completing policy and moving to a contracted position for review
 - Inspection Program - focus on "notice of violation" process (review of Title 26, Chapter 41)
 - c. Licensee ability to transition from a Broker back to a Salesperson
 - d. Agency Workgroup – development of FAQs surrounding new rules
- 8. New Business:**
- 9. Public Comment**
- 10. Adjournment**

Next Scheduled Meeting – June 23, 2016

Real Estate Education Committee

Courses for review

Provider/Title	Requested # of Hours	Renewal ?	Date of Last renewal	Previously Approved Hours	Approved	Approved # of Hours	Comments
Lamoille Area Board of Realtors							
1. Fundamentals of Landlord – Tenant Law	7	No					2 post-licensure
Vermont Realtors							
2. Dot Loop Basic Agent Training	2	Yes	3-1-14	6			2 post-licensure
3. Dot Loop Advanced Agent Training	2	No					2 post-licensure
Sterling Education Services, Inc							
4. Landlord – Tenant Law: Lease Agreements, Defaults & Collections	7	No					
American Society of Farm Managers and Rural Appraisers (ASFMRA)							
5. Agricultural Consulting Practices	24	No					
6. AG Land Management 1	4	Yes	5-22-14	4			
7. AG Land Management 2	6	Yes	5-22-14	4			
8. AG Land Management 3	6	Yes	5-22-14	4			
9. AG Land Management 4	8	No					
Randy Mayhew School of Real Estate							
10. 40 Hour Prelicensing Course – VT Salesperson	40	Yes	6-12-14	40			
11. Vermont Law Study	8	Yes	6-12-14				4 for CE and 8 for PL
Lamoille Area Board of Realtors							
12. Housing Summit: Landlord-Tenant Law and Other Practical Solutions	6	No					
The CE Shop							
13. Attracting Online Consumers: Listings and Syndication	3	No					

14. Real Estate Safety Matters: Safe Business – Smart Business	4	No					
15. Pricing Strategies: Mastering the CMA	6	No					
American Ground Water Trust							
16. Residential Water Wells & Drinking Water	3	No					
Curtis & Barbara Trousdale (individual request)							
17. Real Estate Negotiations Expert (RENE) Certification	12	No					
Vermont Realtors							
18. Mold a Growing Concern	3	No					2 post-licensure
19. Unethical & Unlawful Use of Social Media	2	No					2 post-licensure
20. Pricing Strategies for Today's Seller	3	No					2 post-licensure