

**From:** Rick Gibbs [rick@dealer.com]  
**Sent:** Monday, June 15, 2015 8:46 AM  
**To:** Springer, Darren; Coriell, Scott  
**CC:** Alison Von Puschendorf  
**Subject:** Cox Automotive to buy Dealertrack in \$4 billion deal

Dear Gov. Shumlin,

I wanted to personally alert you of some exciting news that was just released this morning. We are pleased to share that Dealertrack has announced an agreement with Cox Automotive, a leading provider of products and services for the automotive industry, under which Cox will acquire Dealertrack for approximately \$4 billion. A copy of the news release we issued this morning can be found on our website.

It wasn't that long ago when I reached out to tell you that Dealer.com had been acquired for \$1 Billion. Since then, we have had tremendous success with merging our two companies, Dealer.com and Dealertrack, and have grown our customer base and solutions portfolio in significant, meaningful ways. As a Vermont-grown company, we've also had a lot of pride in sharing the things about our state and community that have contributed to our success -- and we plan to continue doing so with Cox Automotive.

Without a doubt, today begins a new chapter in Dealertrack's history. We will continue building our footprint here in Burlington and working hard to attract and retain talent, and inspire more entrepreneurs to call Vermont home.

I am grateful for our dedicated employees and customers that have been a part of our history; and for your support as we have continued to realize new levels of success and growth.

Sincerely,

Rick