

**Office of Professional Regulation  
National Life Building North Fl 2, Montpelier, VT**

**Real Estate Commission  
Agenda**

**March 22, 2012 – 9:30 a.m.**

**Location: National Life Building North Fl 2, Montpelier, VT Conference Room A**

- 1. 8:30 - Education Committee**
- 2. 9:30 - Full Commission meeting - Call to Order**
- 3. 9:35 - Approval of February 23, 2012 minutes:**
- 4. 9:40 - Chair's Comments: Maretta Hostetler  
Welcome Mark Thibeault**
- 5. 9:50 - Discussion Items**
  - a. Rules Discussion: Issues raised from I-Teams – Gabriel Gilman
- 6. 10:20 - Rules Committee Report**
  - a. Rules Update – David Raphael
- 7. 10:30 - Concluded Reports**
  - a. 2010-731 and 2010-749
  - b. 2010-430 and 2010-431
  - c. 2011-85
  - d. 2011-151
  - e. 2011-214
  - f. 2011-224 and 2011-225
  - g. 2011-730 and 2011-731
- 8. 11:45 – New Business**
- 9. 12:00 - Public Comment**
- 10. Next Scheduled Meeting – April 26, 2012**
- 11. Adjournment**

**REAL ESTATE RULES SUBCOMMITTEE  
Will meet immediately following the full Commission Board Meeting**

**Real Estate Education Committee**  
**Courses for review**  
**March 22, 2012**

<b>Provider/Title</b>	<b>Requested # of Hours</b>	<b>Renewal?</b>	<b>Approved</b>	<b>Approved # of Hours</b>	<b>Denied</b>	<b>Comments</b>
<b>Vermont Housing Finance Agency</b>						
1. VHFA Financing Options	2					
<b>BCK Real Estate</b>						
2. Helping Clients succeed at the Negotiating Table	4					
3. Making Winners Out of Sellers	2					
<b>Continuing Ed Express, LLC</b>						
4. The Psychology of Pricing and Secrets of the CMA	3					
5. Tax Deferred IRS 1031 Exchange	4					
6. A Real Estate Agent's Guide to Homeowners Insurance	4					
7. Green Remodeling	3					
<b>The CE Shop, Inc.</b>						
8. BPO's The Agent's Role in the Valuation Process	6					
9. At Home With Diversity	8					
10. RPR: Real-Time Data, Market Knowledge, Informed Customer	3					
<b>Vermont Association of Realtors</b>						
11. Code of Ethics	4					
<b>Individual Request from Gary Bahlkow</b>						
12. Innovative Real Estate Strategies	14					
<b>National Business Institute</b>						
13. Practical Guide to Zoning and Act 250	6					
<b>Individual Request for Barbara Mitchell</b>						
14. Negotiating Secrets for Top Performing Agents	3					