

**Office of Professional Regulation
National Life Building North Fl 2, Montpelier, VT**

**Real Estate Commission
Agenda**

March 22, 2012 – 9:30 a.m.

Location: National Life Building North Fl 2, Montpelier, VT Conference Room A

- 1. 8:30 - Education Committee**
- 2. 9:30 - Full Commission meeting - Call to Order**
- 3. 9:35 - Approval of February 23, 2012 minutes:**
- 4. 9:40 - Chair's Comments: Maretta Hostetler
Welcome Mark Thibeault**
- 5. 9:50 - Discussion Items**
 - a. Rules Discussion: Issues raised from I-Teams – Gabriel Gilman
- 6. 10:20 - Rules Committee Report**
 - a. Rules Update – David Raphael
- 7. 10:30 - Concluded Reports**
 - a. 2010-731 and 2010-749
 - b. 2010-430 and 2010-431
 - c. 2011-85
 - d. 2011-151
 - e. 2011-214
 - f. 2011-224 and 2011-225
 - g. 2011-730 and 2011-731
- 8. 11:45 – New Business**
- 9. 12:00 - Public Comment**
- 10. Next Scheduled Meeting – April 26, 2012**
- 11. Adjournment**

**REAL ESTATE RULES SUBCOMMITTEE
Will meet immediately following the full Commission Board Meeting**

Real Estate Education Committee
Courses for review
March 22, 2012

Provider/Title	Requested # of Hours	Renewal?	Approved	Approved # of Hours	Denied	Comments
Vermont Housing Finance Agency						
1. VHFA Financing Options	2					
BCK Real Estate						
2. Helping Clients succeed at the Negotiating Table	4					
3. Making Winners Out of Sellers	2					
Continuing Ed Express, LLC						
4. The Psychology of Pricing and Secrets of the CMA	3					
5. Tax Deferred IRS 1031 Exchange	4					
6. A Real Estate Agent's Guide to Homeowners Insurance	4					
7. Green Remodeling	3					
The CE Shop, Inc.						
8. BPO's The Agent's Role in the Valuation Process	6					
9. At Home With Diversity	8					
10. RPR: Real-Time Data, Market Knowledge, Informed Customer	3					
Vermont Association of Realtors						
11. Code of Ethics	4					
Individual Request from Gary Bahlkow						
12. Innovative Real Estate Strategies	14					
National Business Institute						
13. Practical Guide to Zoning and Act 250	6					
Individual Request for Barbara Mitchell						
14. Negotiating Secrets for Top Performing Agents	3					