

**Office of Professional Regulation**  
**Real Estate Commission**  
Corner of State and Main in the City Center  
89 Main Street  
3<sup>rd</sup> Floor  
Montpelier, VT 05602

**Agenda**  
**January 28, 2016 – 9:30 AM**

1. **8:30 Education Committee**
2. **9:30 Commission Meeting**
3. **Minutes of December 17, 2015**
4. **Education Committee Report**
5. **Case Manager's Report**

Number of Active Licensees as of January 20, 2016

Brokers:	1043
Salespersons:	1129
Brokerage Firms - Main Offices:	567
Brokerage Firms - Branch Offices:	77

6. **Closing Reports**
  - a. 2015-353 & 2015-354
7. **9:40 Disciplinary Matters – Hearings/Dismissals/Stipulations:**
  - a. 2012-186 & 2012-430 Bobbi-Ann Resek – Stipulation and Consent Order
  - b. 2012-187 & 2012-429 Notice of Dismissal
8. **Old Business:**
  - a. AMP test review for pending Administrative Rules changes
  - b. Agency Workgroup – development of FAQs surrounding new rules
  - c. Reporting of concluded cases to other jurisdictions
9. **New Business:**
  - a. ARELLO 2016 Mid-Year Meeting
  - b. PSI acquisition of AMP (press release attached)
  - c. AMP – 2015 Salesperson and Broker Examination Passing Rates
  - d. 2016 Planning: Goals and Initiatives
10. **Public Comment**
11. **Adjournment**

**Next Scheduled Meeting – February 25, 2016**

**Real Estate Education Committee**  
**Courses for review**

Provider/Title	Requested # of Hours	Renewal ?	Date of Last renewal	Approved	Approved # of Hours	Denied	Comments
<b>360Training.com</b>							
1. Bad Loans – Predatory and Fraud	3	Yes	12/20/13				
2. Contracts	3	Yes	12/20/13				
3. Environmental Basics	4	Yes	12/20/13				
4. Human Land Use	4	Yes	12/20/13				
5. Pricing Property	4	Yes	12/20/13				
<b>McKissock</b>							
6. The End of The Paper Trail: How to Conduct Paperless Transactions	3	No					Tabled from December
7. A New Look at Contract Law	2	Yes	3/3/14				
8. Demystifying Appraisals	2	Yes	3/3/14				
9. Mortgage, Loans & Laws – How they Help Your Client	2	Yes	3/3/14				
<b>Continuing Ed Express</b>							
10. Professional Standards & Best Practice	3	No					
11. Serving Senior Homebuyers & Sellers	2	No					
12. Managing Real Estate Risks with Insurance	3	No					
13. History of the American Home Part II	3	No					
14. Buyer Counseling: A Planned Approach	3	No					
<b>Individual Request (Peter Kahn)</b>							
15. Better Building By Design	10 ½	No					
<b>At Your Pace Online</b>							
16. Real Estate Fair Housing	5	No					
17. Real Estate Agent Safety	3	No					
18. Real Estate Contracts & Loan Programs	4	No					
19. Real Estate Financing & Title Insurance	4	No					
20. Real Estate Concepts	4	No					

<b>Champlain College</b>							
21. Basic Mediation Workshop	28	No					
<b>Individual Request</b> (Stephanie Hainley)							
22. Vermont Development Conference	3	n/a					
<b>Individual Request</b> (David White)							
23. Vermont Development Conference	1.5	n/a					Course needs to be 2 hours in length
<b>Individual Request</b> (J. Tim Burke)							
24. Vermont Development Conference	4.5	n/a					
<b>Vermont Realtors</b>							
25. On-Line Mapping Tools	2	No					
26. Buyer Counseling Session	3	No					
27. Seller Counseling Session	3	No					
28. 2014-2016 Renewal Cycle Mandatory Course on-line	4	No					