

**From:** Graham Campbell <[GCampbell@leg.state.vt.us](mailto:GCampbell@leg.state.vt.us)>  
**Sent:** Thursday, February 27, 2020 2:06:24 PM  
**To:** [brendan@cosgrovepublicaffairs.com](mailto:brendan@cosgrovepublicaffairs.com) <[brendan@cosgrovepublicaffairs.com](mailto:brendan@cosgrovepublicaffairs.com)>  
**Subject:** E-Cigarette Info

Hi Brendan,

Attached you will find information on S.288. This is the revenue loss broken down by type of tobacco. Of the \$5.45 million total revenue loss, \$1.08 million is from E-Cigarettes.

Here is Tom Kavet’s revenue forecast from January 2020: <https://ljfo.vermont.gov/assets/Subjects/Consensus-Revenue-Forecasts-Legislative-Economic-Outlook/4acf270d0a/Commentary-0120.pdf>

On page 30, you’ll see his estimates for all Cigarette, Tobacco, and E-Cigarettes. The combined number is \$67.5 million for FY2021. Of this, \$3 million is E-Cigarettes. As I said, if your info is saying \$3.6 million across all taxes, then I would say that sounds pretty close, because that \$3 million from Tom does not include sales and use tax for the state, or any local option sales and use tax.

Best regards,  
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**S.288. Revenue Loss from Each Source of Tobacco**  
 Prepared by the Joint Fiscal Office January 31, 2020

| Revenue Loss from Flavored Tobacco Ban |                      |                    |                      |                    |                      |                    |                      |                    |
|--|----------------------|--------------------|----------------------|--------------------|----------------------|--------------------|----------------------|--------------------|
|  | FY21                 |                    | FY22                 |                    | FY23                 |                    | FY24                 |                    |
|  | Cigarette Taxes (GF) | Sales and Use (EF) | Cigarette Taxes (GF) | Sales and Use (EF) | Cigarette Taxes (GF) | Sales and Use (EF) | Cigarette Taxes (GF) | Sales and Use (EF) |
| Flavored Cigarettes (Menthol)          | \$3,560,000          | \$570,000          | \$3,420,000          | \$550,000          | \$3,290,000          | \$530,000          | \$3,160,000          | \$510,000          |
| Cigars and OTP                         | \$220,000            | \$20,000           | \$220,000            | \$20,000           | \$220,000            | \$20,000           | \$220,000            | \$20,000           |
| E-Cigarettes                           | \$980,000            | \$100,000          | \$1,040,000          | \$110,000          | \$1,100,000          | \$120,000          | \$1,130,000          | \$120,000          |
| <b>Subtotals</b>                       | <b>\$4,760,000</b>   | <b>\$690,000</b>   | <b>\$4,680,000</b>   | <b>\$680,000</b>   | <b>\$4,610,000</b>   | <b>\$670,000</b>   | <b>\$4,510,000</b>   | <b>\$650,000</b>   |
| <b>Total Revenue Loss</b>              | <b>\$5,450,000</b>   |                    | <b>\$5,360,000</b>   |                    | <b>\$5,280,000</b>   |                    | <b>\$5,160,000</b>   |                    |