

From: Raymond, Brent [Brent.Raymond@state.vt.us]
Sent: Tuesday, September 02, 2014 3:30 PM
To: Kunin, Lisa
CC: Moulton, Pat
Subject: Re: Relationships with India

Hi Lisa,

VT's trade ties with India are very small. Any foreign official GPS is willing to meet with would be a positive. India though, has many protectionist policies that make it difficult for small businesses to succeed. India has also violated U.S. and EU pharmaceutical patents and then reneged on an IBM manufacturing deal - last moment insisting that IBM move manufacturing facilities from China to India to increase % of manufacturing above China. The U.S. Has responded via reducing India tech worker visas.

Having said that, our green energy companies and consultants could provide great value solutions to India. Northern Power community and utility wind turbines for instance. Also Seldon Water would be a great community drinking water solution for rural regions, and Revision Military would be great to introduce for military head and eye protection.

For Prime Minister and his staff, Pat Moulton would be the most appropriate, and if she wanted Lisa Gosselin and/or me to staff her.

Cheers,
Brent

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Sent from my iPhone

On Sep 2, 2014, at 9:41 PM, "Kunin, Lisa" <Lisa.Kunin@state.vt.us> wrote:

Brent,

Jeb has connected me with Dr. Dinesh Patel, a friend/acquaintance who is helping to organize a NYC visit for the Prime Minister of India.

Dr. Patel reached out to Jeb to ask if VT has any ties or interest in developing trade relations with India. Jeb asked me to follow up with Dr. Patel regarding this and the possibility of connecting state officials with reps. of the Indian government. Do you

know if any relationships currently exist? If not, what would be the normal protocol for developing a relationship? Would the we reach out to the Indian Consulate, or suggest to Dr. Patel that they should contact our office, or you?

Any suggestions you have would be appreciated.

Thanks,
Lisa

Lisa Kunin
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