

Office of Professional Regulation
Real Estate Commission
Corner of State and Main in the City Center
89 Main Street
3rd Floor
Montpelier, VT 05602

Agenda
May 25, 2017 – 9:30 AM

1. **8:30 Education Committee**
2. **9:30 Commission Meeting**
3. **Minutes of March 23, 2017**
4. **Education Committee report**
5. **Case Manager's Report**

Number of Active Licensees as of May 18, 2017

	This month	Last Month
Brokers:	945	940
Salespersons:	1154	1116
Brokerage Firms - Main Offices:	477	478
Brokerage Firms - Branch Offices:	73	67

6. Closing Reports

- a. 2016-670, 2016-671
- b. 2017-6, 2017-7

7. Old Business:

- a. Goals and Initiatives 2017

8. New Business:

- a. ARELLO Mid-Year Report
- b. NAR Mid-Year Report

9. Public Comment

10. Adjournment

Next Scheduled Meeting – June 22, 2017

Real Estate Education Committee

Courses for review

Provider/Title	Requested # of Hours	Renewal ?	Date of Last renewal	Previously Approved Hours	Approved	Approved # of Hours	Comments
American Society of Farm Managers and Rural Appraisers							
1. Drones in Agriculture Roles & Goals	4	No	n/a	n/a			
OnCourse Learning dba Career Webschool							
2. Real Estate Math	2	Yes	6-1-15	2			
The CE Shop							
3. Accredited Buyer's Representative Designation Course	12	Yes	3-26-15	8			Asking for 4 post licensure
4. Anatomy of Commercial Building	3	Yes	3-26-15	2			
5. Expanding Housing Opportunities	3	Yes	3-26-15	3			
6. The Fundamentals of Commercial Real Estate	2	Yes	4-23-15	2			Post licensure
7. General Buy	6	Yes	3-26-15	4			
8. Green Day 1	6	No	n/a	n/a			
9. Green Day 2	6	No	n/a	n/a			
10. Home Sweet (Second) Home:	6	Yes	3-26-15	4			
11. Investment Strategies in Commercial Real Estate	3	Yes	7-23-15				
12. Marketing, Advertising & Social Media Compliance	3	No	n/a	n/a			
13. New-Home Construction & Buyer Representation	6	Yes	7-23-15	4			
14. Real Estate Investors & Your Business	4	Yes	7-23-15	2			
15. Residential Property Management Essentials	2	Yes	4-23-15	2			
16. Seller Representative Specialist (SRS) Designation Course	12	Yes	3-26-15	8			
17. Short Sales & Foreclosures: What Real Estate Professionals Need to Know	6	Yes	3-26-15	4			

18. The Code of Ethics in Action: Real-Life Applications	3	No	n/a	n/a			
19. Marijuana in Real Estate	3	No	n/a	n/a			
20. Working with Real Estate Investors: Understanding Investor Strategies	3	No	n/a	n/a			
NH Association of Realtors							
21. Green Designation	12	No	n/a	n/a			
22. NAR Accredited Buyer Representative (ABR)	12	No	n/a	n/a			
Vermont Realtors							
23. Risky Business: Managing the Risk	3	Yes	5-23-15	2			
Randy Mayhew School of Real Estate							
24. Understanding Easements	4	No	n/a	n/a			
McKissock							
25. How is the legalization of Marijuana Affecting the Real Estate Market	3	No	n/a	n/a			
Edmund and Wheeler							
26. The Power of Section 1031 For Real Estate Professionals.	3	Yes	3-28-15	3			