

**Office of Professional Regulation  
National Life Building North Fl 2, Montpelier, VT**

**Real Estate Commission  
Amended Agenda**

**February 24, 2010**

**Location: National Life Building North Fl 2, Montpelier, VT Conference Room A**

- 1. 9:00 - Education Committee**
- 2. 9:30 - Full Commission meeting - Call to Order**
- 3. Approval November 18, 2010 minutes:**
- 4. Chair's Comments:**
- 5. Case Manager Report: Status of Unprofessional Conduct Cases**
- 6. Scheduled Licensing/Disciplinary Matters: None**
- 7. Concluded Reports:**
  - a. 2009-403- I-Team member – Claire Porter**
  - b. 2009-475 – I-Team member - Gloria Rice**
  - c. 2010-13 – I-Team member - Thomas Prindiville**
  - d. 2010-218 – I-Team member - Thomas Prindiville**
  - e. 2010-293 – I-Team member, Maretta Hostetler**
  - f. 2010-385 – I-Team member, Claire Porter**
  - g. 2010-286 – I-Team member, Michelle Gosselin**
- 8. Discussion Items:**
  - a. Professional Standards – Discussion and working session**
  - b. Exams**
  - c. Newsletter**
- 9. Ongoing discussions**
  - a. Update from Judith on the renewal Audit.**
- 10. FYI:**
  - a. Twenty-Ninth Annual Report**
- 11. Public Comment:**
- 12. Next Scheduled Meeting: March 24, 2011**
- 13. Adjournment**

## **Real Estate Education Committee**

### **Courses for review**

#### **NBI Inc. dba National Business Institute**

Handling Real Estate Transactions With Confidence

#### **Edmund and Wheeler, Inc.**

The Power of Section 1031 for 3 hours

#### **The CE Shop, Inc.**

Certified Short Sales Agent for 6 hours

Roadmap to Success: Business Planning for Real Estate Professionals for 3 hours

Uncle Sam has Homes for Sale: Listing and Selling HUD Homes for 3 hours

#### **Carl Ripaldi School of Real Estate - Individual request (Philip Steckler)**

Insurance for Consumer Protection for 7 hours

#### **Continuing Ed Express, LLC**

The Short Sale Investigative Report for 3 hours

#### **360Training.com**

Bad Loans – Predatory and Fraud for 3 hours

Environmental Basics for 6 hours

Contracts for 3 hours

Client Focused Communications for 3 hours

Human Land Use for 4 hours

Pricing Property for 4 hours

Property Management-Taking Care of Business for 8 hours

#### **Caron's Gateway School of Real Estate**

Buyer Representation for 6 hours

Environmental Issues in Your Real Estate Practice for 6 hours

Ethics in Today's Real Estate World for 7 hours

Fair housing for 6 hours

Foreclosures, Short Sales, Reo's & Auctions for 6 hours

Homes for All: Serving People with Disabilities for 6 hours

Intro to Commercial R. E. Sales for 6 hours

Investment Property & Management for 12 hours

Mortgage Fraud & Predatory Lending: What Every Agent Should Know for 7 hours

Property Management & Managing Risk for 6 hours

RE & Taxes for 6 hours

RE Finance & Tax Issues for 12 hours

Real Estate Agent Mortgage Professional for 6 hours

Real Estate Finance Today for 6 hours

Red Flags Property Inspection Guide for 6 hours

Risk Management for 6 hours

Sustainable Housing & Building Green for 8 hours

Understanding 1031 Tax Free Exchange for 6 hours

Understanding Credit & Improving Credit Scores for 3 hours

Reverse Mortgages for Senior Home Owners for 6 hours

#### **University of NH (individual request)**

Special Topics in Easements and Dedication and Undescribed Rights of Way for 6 hours

#### **EverGreen Environmental Health & Safety, Inc.**

Lead Paint Hazards and Real Estate: A Regulatory Overview for 4 hours

**RE/MAX Maple Leaf Realty**

Pre-Licensing Education (salesperson) for 40 hours

**McKissock LP**

Understanding RESPA and the New HUD-1 for 3 hours

**1<sup>st</sup> Choice Real Estate School**

ADA & Fair Housing for 3 hours

Property Management for 3 hours

Real Estate Financing for 3 hours

Property Hazards for 3 hours

**M & A Source (individual request)**

Fundamentals of Distribution Business M & A for 3 hours

**McKissock**

Sound Practice for the Preparation and Presentation of Effective Contracts for 3 hours

National Marketing, Negotiations and Closing the Sale for 3 hours

Basics of Green Building for Real Estate for 4 hours

Common Mistakes made by Rookies and the Rest of Us for 3 hours

Fractional Ownership of Vacation Home Real Estate for 4 hours

**Vermont Association of Realtors**

40 hour Brokers Pre-Licensing course for 40 hours

**John Doran and Associates**

The Value of Ethics for 3 hours

Understanding Procuring Cause for your Consumer's Benefit for 3 hours

**Exchange Authority, LLC**

EA 101 Basic Tax Deferred Exchanges for 2 hours

**Vermont Association of Realtors**

Seven Ways to Lose Your License for 2 hours

**U.S. Department of Housing & Urban Development/Federal Housing Administration**

FHA Basics for Real Estate Professionals for 3 hours