

From: Miller, Elizabeth
Sent: Tuesday, June 12, 2012 4:35 PM
To: Marshall, Karen; Campbell, Chris; MacLean, Alex; Spaulding, Jeb
CC: Porter, James; 'Pam Mackenzie'
Subject: RE: EC Fiber and Legislators
Attachments: 03-25-11 FairPoint to Invest \$7 Million in Last Mile - FINAL_tcm12-10525.pdf

Here, for all, is the ORIGINAL March 2011 press release when we filed the petition seeking this solution. May be good to review. Liz [03-25-11 FairPoint to Invest \\$7 Million in Last Mile - FINAL_tcm12-10525.pdf](#)

From: Marshall, Karen
Sent: Tuesday, June 12, 2012 4:15 PM
To: Campbell, Chris; MacLean, Alex; Spaulding, Jeb
Cc: Miller, Elizabeth; Porter, James; 'Pam Mackenzie'
Subject: RE: EC Fiber and Legislators

Timeline, enhanced << File: Unserved community Timeline.xlsx >>

Karen L. Marshall , Chief
Connect Vermont, Broadband and Mobile

phone: 802.828.6452 mobile: 802.371.9885
karen.marshall@state.vt.us

From: Campbell, Chris
Sent: Tuesday, June 12, 2012 4:10 PM
To: Marshall, Karen
Subject: RE: EC Fiber and Legislators

Karen,

Document wasn't attached....

cjc

From: Marshall, Karen
Sent: Tuesday, June 12, 2012 4:03 PM
To: MacLean, Alex
Cc: Spaulding, Jeb; Miller, Elizabeth; Allen, Susan; Campbell, Chris
Subject: RE: EC Fiber and Legislators

Attached is a spreadsheet for internal purposes only.

Alex, you can correlate reps and sens to tab 3 listing of towns where there is overlap.

Tab 1 is a draft time line of events, indicating probable projects and funding
Tab 2 is a look at bband only pricing, across providers, sourced from websites. Please note how the first step package differs for various providers, ECF does not offer below a 5/5 mbps/ \$70 as a first step published on their website. For some Vermonters, 25.99 and lesser speed may be their desired option.
Tab 3- a comparison of what towns, providers that have bid.

FPD= fair point docket

ECF= ec fiber

TST = Topsham Telephone

WVC = wavecom

This last tab and who submitted proposals (ECF, WVC, TST) is confidential, the towns are not.

The FPD commitment is public.

You can see the overlap areas.

If you need more info, please let me know.

MEDIA

I have spoken on a follow up call with Alex Hansen (Valley News); key question is why didn't we do the VTA grant first and then the FPDocket? That is pretty well explained by two points on the timeline:

- FP docket started in January 2011, and we DID take this into account as a possible source when we asked for 10M appropriation (we were counting on it)
 - ECF didn't give a firm indicator of success in their private fundraising in round III until April 10, 2012 (after docket in Feb, VTA grant notice in March)
- This was followed by a question on speed, which I expanded to speed and cost... some Vermonters might choose a less expensive option and be very satisfied with the speed.

I have a request from CAX to go on You Can Quote Me, tomorrow or Friday.

Thoughts on which day may be better?

Karen L. Marshall , Chief
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-----Original Message-----

From: MacLean, Alex

Sent: Tuesday, June 12, 2012 11:56 AM

To: Marshall, Karen

Cc: Spaulding, Jeb; Miller, Elizabeth
Subject: EC Fiber and Legislators

Hi Karen,

Jeb just gave me the latest update on EC Fiber. Was hoping you could call Philip Winters and Susan Davis to give them a briefing? I know that they have already formed their own opinions but I think it would help to fill them in on our position. I understand that Mark MacDonald has already been filled in.

Thank you!

Alex

Alexandra MacLean
Secretary of Civil and Military Affairs
1-802-272-0443



FOR IMMEDIATE RELEASE

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Bring on the Broadband: FairPoint Agrees to Invest Millions More in Last-Mile High-Speed Service

Regulatory agreements free up funds to connect more unserved areas

SOUTH BURLINGTON, Vt. (March 25, 2011) – FairPoint Communications and the Vermont Department of Public Service have reached key agreements that will allow the company to invest approximately \$7 million to expand its broadband network and bring high-speed Internet to “last-mile” Vermonters.

Department of Public Service Commissioner Elizabeth Miller said the agreement, which requires FairPoint to invest past penalty assessments for broadband buildout, helps achieve the state’s goal to bring high-speed Internet service to all Vermonters.

“I appreciate the cooperation and diligent work FairPoint expended in reaching an agreement that benefits FairPoint’s customers and advances the state’s goal of universal broadband and cellular coverage by the end of 2013,” Miller said.

“The Governor and the Legislature know that high-speed Internet availability will economically benefit all Vermonters and is a key milestone to Vermont’s future success; the Department recognizes that penalties are best used to get to the last mile and provide critical broadband to customers,” Miller added.

The agreement, which still requires approval from the Vermont Public Service Board, redirects past penalty payments owed by FairPoint and puts them to a much better use, said Mike Smith, Vermont state president for FairPoint.

“The governor’s top priority is to get all Vermonters off of dial-up and connected with high-speed Internet by 2013. We asked the Department for the flexibility to help fulfill the Governor’s ConnectVT initiative and it agreed,” Smith said.

"FairPoint has done more to get broadband to Vermonters than all other providers. We've spent more than \$50 million of our own money and will place almost 1,000 miles of fiber this year to bring total high-speed coverage to at least half of our exchanges," said Smith.

The Department of Public Service has targeted 51 communities in Vermont as unserved areas, Miller said. The Department and FairPoint will evaluate the potential communities and select areas to reach with high-speed Internet.

The approximately \$7 million in penalties is being assessed for not meeting past service quality measurements for retail and wholesale customers.

Additionally, the Department of Public Service and FairPoint announced an agreement that, with Vermont Public Service Board approval, will provide FairPoint with regulatory flexibility to operate in a highly competitive telecommunications industry while ensuring that regulatory oversight continues for basic telephone service, service quality and consumer protection.

About FairPoint

FairPoint Communications, Inc. is a provider of communications services to communities across the country. Today, FairPoint owns and operates local exchange companies in 18 states offering advanced communications with a personal touch, including local and long distance voice, data, Internet, television and broadband services. FairPoint is traded on NASDAQ under the ticker symbol FRP. Learn more at www.fairpoint.com.

About the Department of Public Service

The Department of Public Service is an agency within the executive branch of Vermont state government. Its charge is to represent the public interest in matters regarding energy, telecommunications, water and wastewater. The Department is a separate agency from the Vermont Public Service Board, which serves as the decision-making authority in utility regulatory cases.

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