

## Rebecca Buck

---

**To:** Stephanie Barrett

**From:** Daniel Smith <[dsmith@p-c-svcs.com](mailto:dsmith@p-c-svcs.com)>

**Sent:** Monday, February 04, 2019 10:13 AM

**To:** Stephanie Barrett <[SBARRETT@leg.state.vt.us](mailto:SBARRETT@leg.state.vt.us)>; Catherine Benham <[CBenham@leg.state.vt.us](mailto:CBenham@leg.state.vt.us)>

**Cc:** Stephen Klein <[SKLEIN@leg.state.vt.us](mailto:SKLEIN@leg.state.vt.us)>

**Subject:** RE: ADS

Catherine/Stephanie,

Here are my thoughts on the ADS request for \$1.8M:

1. I believe the cost estimate to be accurate. This is hardware replacement, not software development, so the costs are known rather than estimated.
2. I believe the request to be justified. The two weakest links in our security environment are the applications and the network. The applications can be handled individually (and are, through CMS / IRS / other federal requirements), but the network needs to be kept uniformly secure to meet federal standards.
3. I have reviewed the list of equipment to be replaced, and agree that it needs to be done. Older equipment that is no longer supported by the manufacturer cannot be upgraded to meet current requirements.

Of all the categories of IT spending, security is generally the easiest to look favorably upon. The potential for abuse (waste, failure) is very small, and while the tangible benefits are difficult to quantify, the intangibles (lack of critical security breaches) are significant.

Dan

Daniel G. Smith  
P&C Software Services, LLC  
802-899-1130 (Office)  
802-899-0208 (Mobile)