

**Office of Professional Regulation  
Real Estate Commission**  
Corner of State and Main in the City Center  
89 Main Street  
3<sup>rd</sup> Floor  
Montpelier, VT 05602

**Agenda  
March 26, 2015 – 9:15 AM**

- 1. 8:30 Education Committee**
- 2. 9:15 Commission Meeting - Call to Order**
- 3. Approval of February 26, 2014 minutes**
- 4. Case Manager's Report**  
Number of Active Licensees as of March 18, 2015  
  

Brokers:	1019
Salespersons:	1058
Brokerage Firms - Main Offices:	555
Brokerage Firms - Branch Offices:	76
- 5. Old Business:**
  - a. Agency Workgroup update
  - b. Inspectors and sign/advertising violations
  - c. Disciplinary process update
  - d. Consumer Information Disclosure on Commission's website
  - e. 2015 Calendar, Initiatives, and Priorities
    - 1 - Agency and the Mandatory Consumer Information Disclosure - completing the draft Administrative Rules
    - 2 - Education Process - completing policy and moving to a contracted position for review
    - 3 - Inspection Program - focus on "notice of violation" process
- 6. New Business:**
- 7. Public Comment**
- 8. Adjournment**

**Next Scheduled Meeting – April 23, 2015**

The "Agency Workgroup" will hold its meeting on March 26, 2015 following the full Commission meeting.

**Real Estate Education Committee**  
**Courses for review**

Provider/Title	Requested # of Hours	Renewal?	Approved	Approved # of Hours	Denied	Comments
<b>The CE shop</b>						
1. Short Sales & Foreclosures: What Real Estate Professionals need to know	6	No				
2. Home Sweet (second) Home: Vacation, Investment, Luxury Properties	6	No				
3. Seller Representative Specialist (SRS) Designation Course	12	No				
4. Real Estate Marketing Reboot	6	No				
5. Fundamentals of Commercial Real Estate	2	No				
6. Anatomy of Commercial Building	2	No				
7. New-Home & Buyer Representation: Professionals, Product	6	No				
<b>Brooks Real Estate Services</b>						
8. Green Construction A.1	3	No				
9. Green Construction A.2	3	No				
10. Trends & Influences on Real Estate Values	3	No				
<b>McKissock</b>						
11. Liens, Taxes & Foreclosures	3	No				
<b>OnCourse Learning Corp. dba Career Webschool.</b>						
12. Tax Free Exchanges	3	Yes				
13. Real Estate Math	3	Yes				
14. ADA and Fair Housing	3	Yes				
15. Environmental Hazards Disclosure	3	No				
16. Federal Law and Commercial Real Estate	4	Yes				
17. Ethics in Real Estate	4	Yes				
18. Requalifying Your Buyer in Today's Market	3	Yes				
19. Pricing Property to Sell	4	Yes				
20. Principles of Commercial Real Estate	2	Yes				