



WORKING LANDS ENTERPRISE INITIATIVE
www.vermontworkinglands.com

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Agency of Agriculture, Food & Markets
Department of Forests, Parks & Recreation
Agency of Commerce & Community Development

Agency of Agriculture, Food and Markets
Working Lands Enterprise Initiative
2020 Grant Round

BUSINESS GRANTS Total Business Awards: \$1,107,642, Dairy specific: \$569,581

Standard Business Grant (\$5-24,999)

59 pre-apps totaling \$1 million (17 of these were dairy for \$297k)
Invited for full app: 45 applicants for \$808k (16 of these dairy for \$283k)
Awarded: 11 non-dairy, 7 dairy

Supply Chain Impact Grant (\$25,000-75,000)

32 pre-apps totaling \$1.9 million (2 of these dairy for \$145k)
Invited for full app: 20 applicants for \$1.2 million (2 of these dairy for \$145k)
Awarded: 3 non-dairy, 1 dairy

Market Level Impact Grant (\$50,000-150,000)

13 pre-apps totaling \$1.66 million (8 of these dairy for \$986k)
Invited for full app: 7 applicants for \$874k (6 of these dairy for \$724k)
Awarded: 1 non-dairy, 3 dairy

Total FY20 Business Grant Pre-applications

104 total pre-applications for \$4.6 million (27 of these dairy for \$1.43 million)
Invited for full app: 72 applicants totaling \$2.9 million (24 of these dairy for \$1.15 million)

Matching Funds committed by all pre-applicants: \$5.12 million
Matching Funds committed by pre-applicants invited for full app: \$2.97 million

SERVICE PROVIDERS

Range: \$5,000-20,000

12 applications totaling \$197,440 – reviewed in January 2020, awards announced in March, 2020



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Working Lands Historical Requests - Business and Service Provider Rounds

Fiscal Year	Appropriation	Total Requests	Appropriation :Requests	Business Requests	Service Provider Requests
FY20	\$1,594,000.00	\$4,877,482.00	33%	\$4,680,042.00	\$197,440.00
FY19	\$700,000.00	\$3,514,371.00	20%	\$3,329,411.00	\$184,960.00
FY18	\$694,000.00	\$1,902,370.00	36%	\$1,402,316.00	\$500,054.00
FY17	\$594,000.00	\$2,772,783.00	21%	\$1,880,454.00	\$892,329.00
FY16	\$505,000.00	\$2,779,837.00	18%	\$2,429,187.00	\$350,650.00
FY15	\$1,000,000.00	\$5,621,528.00	18%	\$2,856,036.00	\$2,765,492.00