

My name is Ethan Bechtel. I'm a Vermont healthcare technology entrepreneur working to grow a telehealth company based in Burlington, VT. The work we're doing to address COVID-19 is so timely that we were recently interviewed by *Entrepreneur Magazine* about using texting and video to address this pandemic and more recently, vaccine distribution (read here: <https://www.entrepreneur.com/article/348233>)

I'm writing to ask for your support for the Vermont Seed Capital Fund.

My brother and I founded our company, [OhMD](#), because after a decade working in healthcare, we realized the importance of patient communication on improving patient care.

The Vermont Center for Emerging Technologies is a perfect example of an organization that makes Vermont special. We have been fortunate to have the support of the Vermont Center for Emerging Technologies - and more specifically David Bradbury and Sam Roach Gerber - helping us navigate OhMD's growth. Without their support, knowledge, and entrepreneurial network, OhMD would certainly be at a disadvantage.

But without additional funding for VCET, companies like OhMD that are saving lives while solving the most important challenge of our generation, can't grow, hire, or give back to the Vermont economy.

I recognize how busy you must be and truly appreciate the consideration. Please feel free to call me with any questions.

Thank you,
Ethan

Ethan Bechtel