

From: Jennings, James [jjennings@northernpower.com]
Sent: Friday, July 27, 2012 4:55 PM
To: MacLean, Alex
Subject: Northern Power Systems and Regional Energy with Quebec

Hi Alex,

This is what we would like to get in front of the Governor. I appreciate your help making that happen.

Have a great weekend!

-James

Dear Governor Shumlin,

This spring, Vermont and the other New England states met with their counterparts from Quebec at the State House to have a regional energy dialog. On May 24, we attended a reception at UVM centered on the cooperation between Vermont and Quebec. It is in this context of close cooperation that I am writing.

Last Friday Premier Jean Charest announced a two new calls for tender for a total of 700 megawatts of wind energy with the first round for 450 MW to be open to all wind energy developers while the second of 250 MW designed to include members of First Nations communities. As with previous wind power proposals, Quebec has local-content requirements. At least 60 per cent of the projects' costs have to be spend in Quebec, half of that in the Gaspé and Matane regions.

This tender is for utility wind, which is not an opportunity for Northern Power's distributed wind turbines. However, there are many remote and First Nations communities in northern Quebec that may benefit greatly from high reliability wind turbines built for cold climates. With remote communities often depending on diesel fuel for electricity and the cost of diesel increasing, it is increasingly difficult for many people to sustain their way of life. You know our track record in remote communities, diesel micro-grids, high winds and extreme cold.

We are eager to engage in a dialog that includes production of components that could include towers, blades or major castings in Quebec if there is sufficient market opportunity. Would you or your office inquire with our neighbors to the north regarding their interest in distributed wind for remote and First Nations communities coupled with the opportunity to participate in manufacturing.

I am available if you need more information or detail.

Best regards,

James

Reference

<http://www.montrealgazette.com/technology/Quebec+wants+more+wind+power/6966625/story.html>

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