

Office of Professional Regulation
Real Estate Commission
Corner of State and Main in the City Center
89 Main Street
3rd Floor
Montpelier, VT 05602

Agenda
February 27, 2014 – 9:15 AM

1. **8:30 Education Committee**
2. **9:15 Commission Meeting - Call to Order**
3. **9:15 Introduction of New Ad-Hoc Members**
4. **9:20 Approval of January 23, 2014 minutes**
5. **9:25 Case Manager's Report – C. Preston**
Number of Active Licensees as of February 20, 2014

Brokers:	1098
Salespersons:	1113
Brokerage Firms - Main Offices:	645
Brokerage Firms - Branch Offices:	76
6. **9:35 Closing Reports:**
 - a. 2013-385, 2013-386 and 2013-387
7. **9: 40 Old Business:**
 - a. Agency Workgroup Update
 - b. OPR Bill
 - c. 2014 Calendar, Initiatives, and Priorities
 - ~~Home Inspector licensing~~
 - Agency changes and corresponding statute/rule changes
 - Creation of a ticket process for minor administrative rule violations
 - Education policy revisions
 - Review of all application and forms
 - ~~Maintenance of a full and complete Commission with no vacancies~~
 - Creation of an attendance and communication policy for Board Members
 - Mandatory course for next renewal cycle
8. **9:50 New Business:**
 - a. Vermont Realtors and Forms
 - b. Ongoing Commission Outreach
 - c. Education Hardship Request
9. **10:00 Disciplinary Actions – Hearings/Dismissals/Stipulations:**
 - a. 2013-274 – Patrick Gordon – Stipulation and Consent Order
10. **Public Comment**
11. **Adjournment**

Next Scheduled Meeting – March 27, 2014
The "Agency Workgroup" will hold its next meeting on March 27, 2014.

Real Estate Education Committee

Courses for review

Provider/Title	Requested # of Hours	Renewal?	Approved	Approved # of Hours	Denied	Comments
The CE Shop, Inc.						
1. At Home with Diversity	4					
2. BPOs: The Agent's Role in the Valuation Process	6					
3. RPR: Real-Time Data, Market Knowledge, Informed Customers	2					
Continuing Ed Express						
4. Resolving Transaction Disputes	3					
5. A Real Estate Agent's Guide To Homeowners Insurance	2					
6. The Psychology of Pricing and Secrets of the CMA	2					
7. Mortgage Fraud Finds New Paths in Real Estate	3					
Individual Request (Alicia Reed)						
8. EcoBroker Certified Designation /Ecosociate Designation	18					
Thomas F. Heilmann/Heilmann, Ekman & Associates, Inc						
9. Procuring Cause	2	Yes				
Vermont Realtors						
10. Lead Paint Residential Sales & Rentals	3					
McKissock						
11. Commercial Real Estate: From the Beginning	4					
12. A New Look at Contract Law	3					
13. Demystifying Appraisals	3					
14. Common Mistakes Every Agent Should Avoid	3					
15. Mortgages, Loans and Laws – How They Help Your Client	3					
Vermont Realtors						
16. Creating Powerful Transactions That Close	6					
The CE Shop						
17. Vermont 2012-2014 Renewal Cycle – Mandatory Course	4					Resubmitted with updated information
Individual Request (Bridget Gracey)						
18. Bob Hogue 14 Hour Continuing Education Course	14					

