

Office of Professional Regulation
National Life Building North Fl 2, Montpelier, VT

Real Estate Commission
Amended Agenda As of Wednesday 3/25 p.m.

March 25, 2010

Location: National Life Building North Fl 2, Montpelier, VT Conference Room A

1. 9:00 - Education Committee
2. 10:00 - Full Commission meeting - Call to Order
3. Approval of January 28, 2010 minutes:
4. Chair's Comments:
5. Administrator's Report: Status of Unprofessional Conduct Cases
6. Scheduled Licensing/Disciplinary Matters:

10:00 – Linda Jewell Reinstatement Request
10:30 - Patricia Emery REC (02-0708) 2008-242 – Hearing – I-Team member, Elizabeth Wilkel
1:00 -Shirley Luther REC 2008-285 – Hearing - I-Team member, Elizabeth Wilkel
7. Concluded Reports:
-2007-409 – I-Team member, Elizabeth Wilkel
-2008-204 – I-Team member, Susan Matthews
-2008-489 – I-Team member, Herb Beggs
-2009-87 – I-Team member, Maretta Hostetler
-2009-138 – I-team member, Michelle Gosselin
-2009-273 – I-Team member, Herb Beggs
-2009-347 – I-Team member, Claire Porter
-2009-401 – I-Team member, Gloria Rice
-2009-562 – I-Team member, Maretta Hostetler
8. Discussion Items:
-Subjects for upcoming newsletters
-Flat Fee Services
-Arello Study Group Issues Internet Best Practice Guidelines
-If a client relists with the same company do they have to obtain another disclosure form?
-2010-2012 Mandatory course
-Advertising
9. Ongoing discussions
-Disclosures – Scheduled for discussion at the April meeting.
-Establishing Professional Standards
-Florida Reciprocity
10. FYI: - Letter from John Billow
11. Public Comment:
12. Next Scheduled Meeting: April 22, 2010
13. Adjournment

Real Estate Education Committee Courses for review

Universal Mortgage Corporation

Mortgage Financing in the New Age for 4 hours (changes to an already approved course)

Vermont Association of Realtors

40 hour Broker Pre-licensing course (changes to an already approved course)

Northwestern Vermont Board of Realtors

Accredited Buyers Representative (ABR) Designation for 16 hours

Individual request from Joseph Larkin

Introduction to Commercial Investment Real Estate Analysis for 32 hours

Mckissock, LP

Business Economics and the Secondary Mortgage Market for 3 hours

Individual request from Arthur Ross

Principals of Commercial Real Estate Finance for 6 hours

Real Estate Investment Fundamentals for 6 hours

Commercial Real Estate Understanding Investments for 6 hours

Randy Mayhew School of Real Estate

Vermont Real Estate Buyer Broker Series – Part 2 for 4 hours

Heilmann, Ekman & Associates

Mandatory Course 2008-2010 – **Tabled for lack of information**

Charles Dunton – individual request

Essential Real Estate Topics Course for 19.5 hours

Fair Housing for 3.0 hours

Jennifer Robertson

What Today's Informed Real Estate Professional Needs to Know About Reverse Mortgages for 3 hours

Lari Goldsmith – individual request

Essential Real Estate Topics Course for 19.5 hours

Fair Housing for 3.0 hours

Quality Workshops

The Mandatory Course/ 2008-2010 for 4 hours (online)

Workshops for Modern Real Estate

40 hours Salesperson Pre-Licensing course

NH Association of Realtors

Diversity – It's Not Just Black and White for 2 hours

The Delicate Art of Client Vocabulectomy (Negotiations & Client Representation) for 2 hours

How It Was Is Not How It Is – How to Create an Exceptional Customer Experience for 2 hours

Vermont Commercial Investment Board of Realtors

The Art of The Deal: Success Strategies in a Tough Economy for 4 hours

Vermont Association of Realtors

N.A.R. Code of Ethics for 4 hours