

**Office of Professional Regulation  
National Life Building North Fl 2, Montpelier, VT**

**Real Estate Commission  
Amended Agenda As of Wednesday 3/25 p.m.**

**March 25, 2010**

**Location: National Life Building North Fl 2, Montpelier, VT Conference Room A**

- 1. 9:00 - Education Committee**
- 2. 10:00 - Full Commission meeting - Call to Order**
- 3. Approval of January 28, 2010 minutes:**
- 4. Chair's Comments:**
- 5. Administrator's Report: Status of Unprofessional Conduct Cases**
- 6. Scheduled Licensing/Disciplinary Matters:**
  - 10:00 – Linda Jewell Reinstatement Request**
  - 10:30 - Patricia Emery REC (02-0708) 2008-242 – Hearing – I-Team member, Elizabeth Wilkel**
  - 1:00 -Shirley Luther REC 2008-285 – Hearing - I-Team member, Elizabeth Wilkel**
- 7. Concluded Reports:**
  - 2007-409 – I-Team member, Elizabeth Wilkel**
  - 2008-204 – I-Team member, Susan Matthews**
  - 2008-489 – I-Team member, Herb Beggs**
  - 2009-87 – I-Team member, Maretta Hostetler**
  - 2009-138 – I-team member, Michelle Gosselin**
  - 2009-273 – I-Team member, Herb Beggs**
  - 2009-347 – I-Team member, Claire Porter**
  - 2009-401 – I-Team member, Gloria Rice**
  - 2009-562 – I-Team member, Maretta Hostetler**
- 8. Discussion Items:**
  - Subjects for upcoming newsletters**
  - Flat Fee Services**
  - Arellio Study Group Issues Internet Best Practice Guidelines**
  - If a client relists with the same company do they have to obtain another disclosure form?**
  - 2010-2012 Mandatory course**
  - Advertising**
- 9. Ongoing discussions**
  - Disclosures – Scheduled for discussion at the April meeting.**
  - Establishing Professional Standards**
  - Florida Reciprocity**
- 10. FYI: - Letter from John Billow**
- 11. Public Comment:**
- 12. Next Scheduled Meeting: April 22, 2010**
- 13. Adjournment**

## **Real Estate Education Committee**

### **Courses for review**

#### **Universal Mortgage Corporation**

Mortgage Financing in the New Age for 4 hours (changes to an already approved course)

#### **Vermont Association of Realtors**

40 hour Broker Pre-licensing course (changes to an already approved course)

#### **Northwestern Vermont Board of Realtors**

Accredited Buyers Representative (ABR) Designation for 16 hours

#### **Individual request from Joseph Larkin**

Introduction to Commercial Investment Real Estate Analysis for 32 hours

#### **Mckissock, LP**

Business Economics and the Secondary Mortgage Market for 3 hours

#### **Individual request from Arthur Ross**

Principals of Commercial Real Estate Finance for 6 hours

Real Estate Investment Fundamentals for 6 hours

Commercial Real Estate Understanding Investments for 6 hours

#### **Randy Mayhew School of Real Estate**

Vermont Real Estate Buyer Broker Series – Part 2 for 4 hours

#### **Heilmann, Ekman & Associates**

Mandatory Course 2008-2010 – **Tabled for lack of information**

#### **Charles Dunton – individual request**

Essential Real Estate Topics Course for 19.5 hours

Fair Housing for 3.0 hours

#### **Jennifer Robertson**

What Today's Informed Real Estate Professional Needs to Know About Reverse Mortgages for 3 hours

#### **Lari Goldsmith – individual request**

Essential Real Estate Topics Course for 19.5 hours

Fair Housing for 3.0 hours

#### **Quality Workshops**

The Mandatory Course/ 2008-2010 for 4 hours (online)

#### **Workshops for Modern Real Estate**

40 hours Salesperson Pre-Licensing course

#### **NH Association of Realtors**

Diversity – It's Not Just Black and White for 2 hours

The Delicate Art of Client Vocabulectomy (Negotiations & Client Representation) for 2 hours

How It Was Is Not How It Is – How to Create an Exceptional Customer Experience for 2 hours

**Vermont Commercial Investment Board of Realtors**

The Art of The Deal: Success Strategies in a Tough Economy for 4 hours

**Vermont Association of Realtors**

N.A.R. Code of Ethics for 4 hours