

Average Cost Per Single Treatment (2018-2020)

Everyone should be able to get the medications they need at a cost they can afford. But drug prices are out of control, and hardworking families feel the consequences every day. Health insurance providers have developed innovative solutions to make prescription drugs more affordable, including leveraging lower-cost specialty pharmacies to safely distribute physician-administered drugs (sometimes called “white bagging” or “brown bagging”). These solutions help reduce Americans’ out-of-pocket costs and what they pay in premiums – making health care more affordable and accessible for everyone.

Innovative Solutions to Keep Drugs Affordable

Specialty pharmacies improve health care affordability while protecting patient safety. AHIP encourages lawmakers to support the use of specialty pharmacies, and to reject policies that take away lower-cost choices from patients.

\$7,000

Costs per single treatment for drugs administered in hospitals (2018-2020) were an average of \$7,000 more than those purchased through pharmacies. Drugs administered in physician offices were an average of \$1,400 higher.

108%

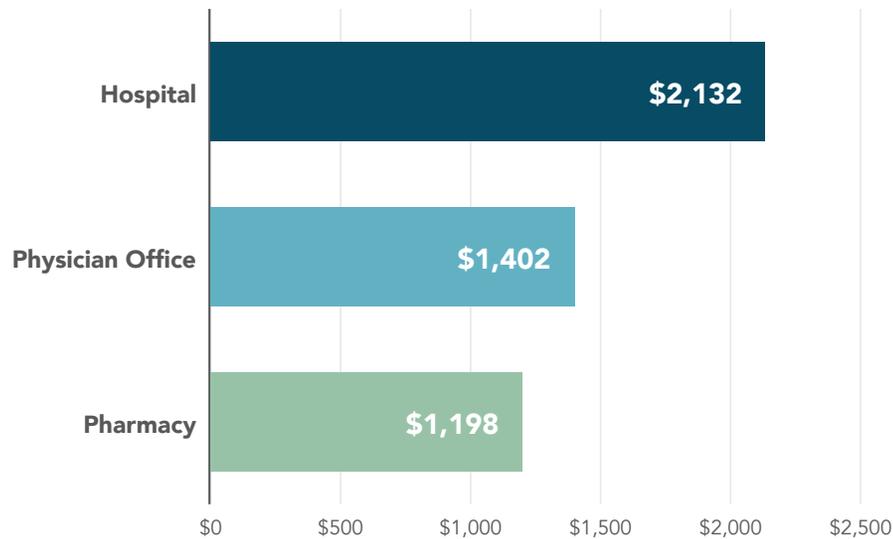
Hospitals, on average, charged double (108%) the prices for the same drugs, compared to pharmacies. Physician offices charged 22% higher prices for the same drugs, on average.

Specialty pharmacies lower a patient’s health care costs **by preventing hospitals and physicians from charging exorbitant fees to buy and store specialty medicines themselves.** Secure, direct delivery is more efficient and effective and reduces health care costs.

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Botox

- **US Sales (2020):** \$1.2 billion (excludes cosmetic use)
- **Manufacturer:** AbbVie
- **Indications:** chronic migraine, overactive bladder, incontinence, cervical dystonia, spasticity, hyperhidrosis
- **Average Markup Over Pharmacy** (per single treatment):
 - Physician Office: \$200 (17%)
 - Hospital: \$900 (78%)



Herceptin

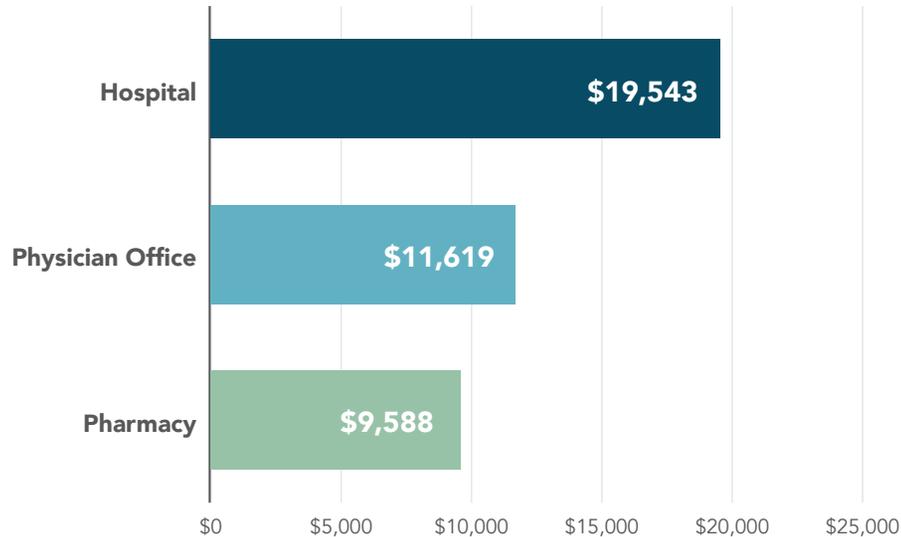
- **US Sales (2020):** \$1.4 billion
- **Manufacturer:** Roche
- **Indications:** cancer (various)
- **Average Markup Over Pharmacy** (per single treatment):
 - Physician Office: \$1,900 (40%)
 - Hospital: \$6,100 (131%)



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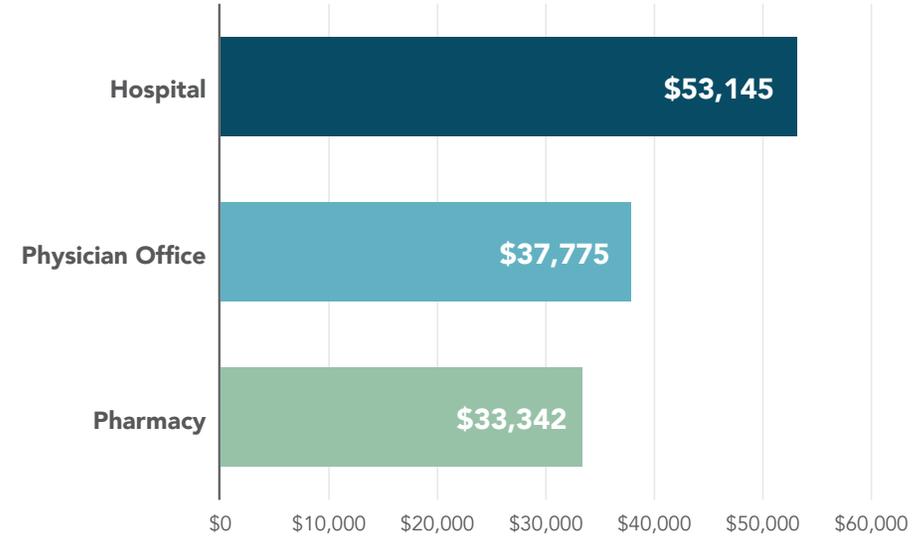
Keytruda

- **US Sales (2020):** \$8.4 billion
- **Manufacturer:** Merck
- **Indications:** cancer (various)
- **Average Markup Over Pharmacy** (per single treatment):
 - Physician Office: \$2,000 (21%)
 - Hospital: \$10,000 (10%)



Ocrevus

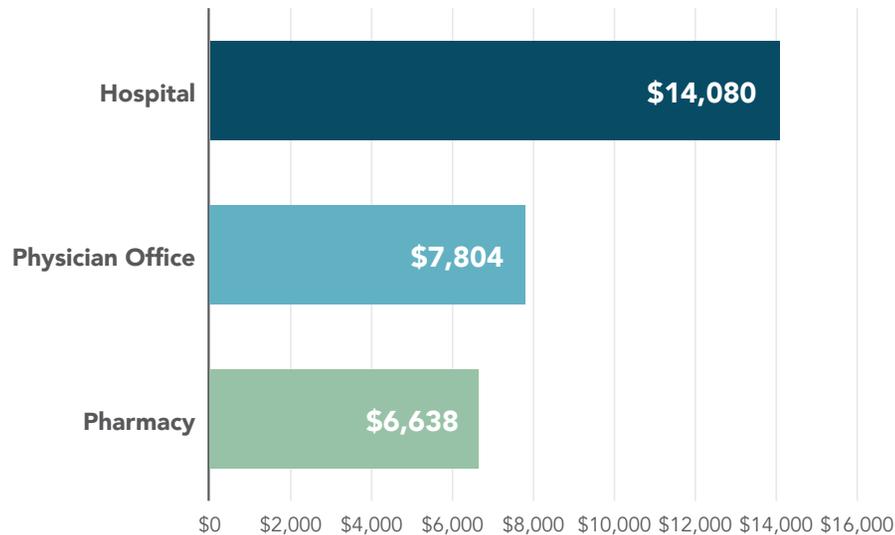
- **US Sales (2020):** \$3.6 billion
- **Manufacturer:** Roche
- **Indications:** multiple sclerosis
- **Average Markup Over Pharmacy** (per single treatment):
 - Physician Office: \$4,400 (13%)
 - Hospital: \$19,800 (59%)



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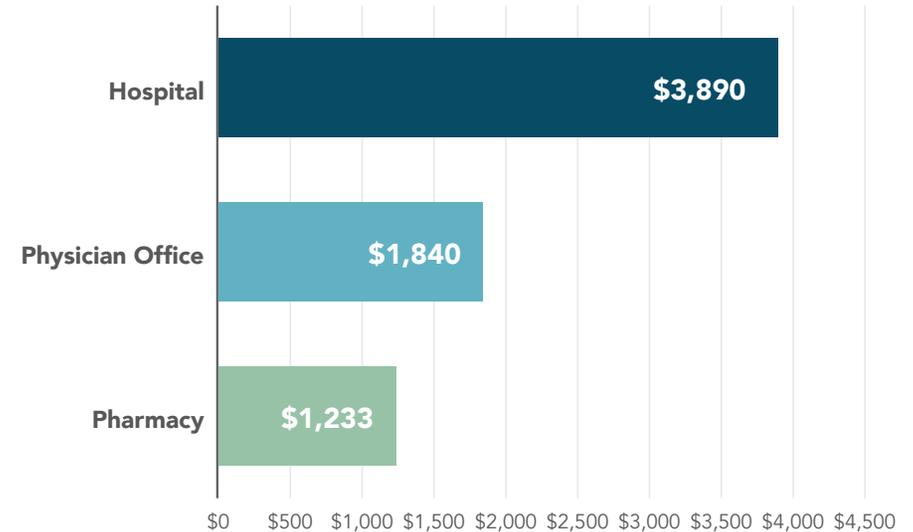
Opdivo

- **US Sales (2020):** \$3.9 billion
- **Manufacturer:** Bristol-Myers Squibb
- **Indications:** cancer (various)
- **Average Markup Over Pharmacy** (per single treatment):
 - Physician Office: \$1,200 (18%)
 - Hospital: \$7,400 (112%)



Prolia

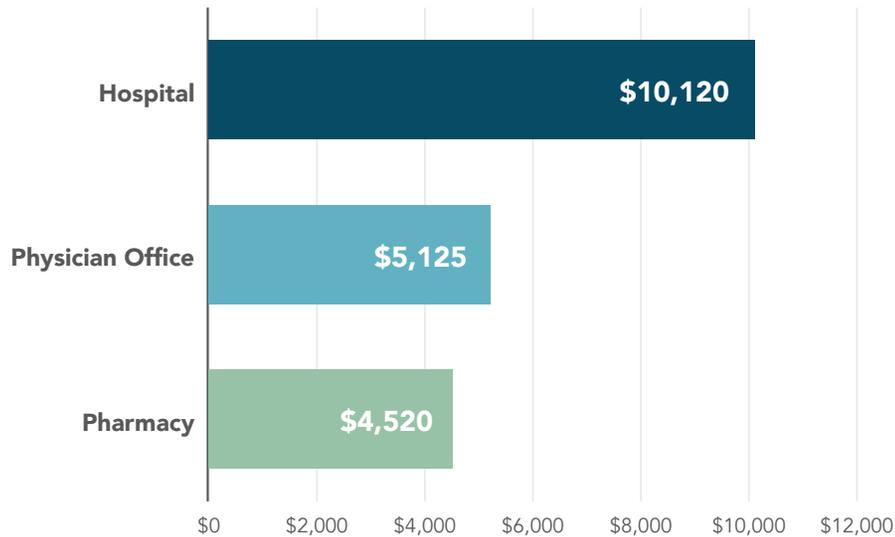
- **US Sales (2020):** \$1.8 billion
- **Manufacturer:** Amgen
- **Indications:** osteoporosis
- **Average Markup Over Pharmacy** (per single treatment):
 - Physician Office: \$700 (49%)
 - Hospital: \$2,700 (215%)



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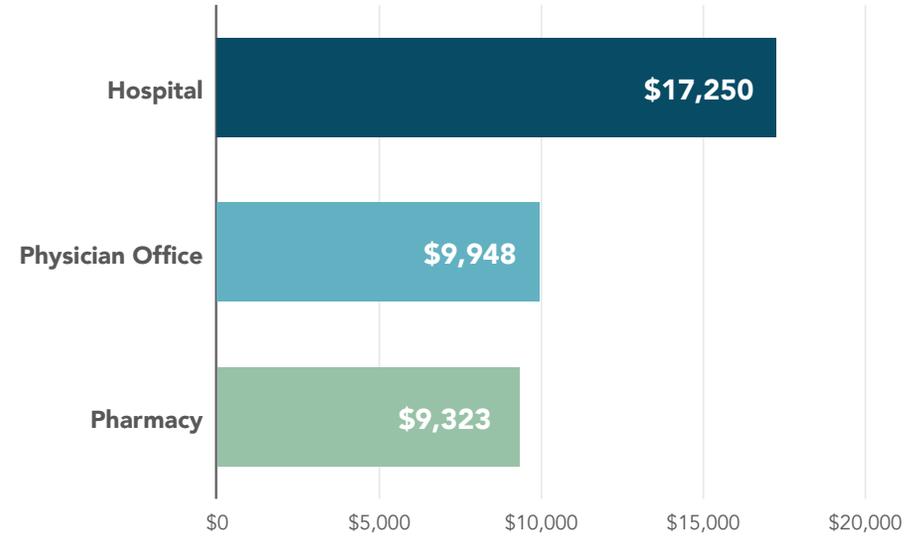
Remicade

- **US Sales (2020):** \$2.5 billion
- **Manufacturer:** Johnson & Johnson
- **Indications:** rheumatoid arthritis, psoriatic arthritis, ankylosing spondylitis, Crohn's disease, plaque psoriasis, and ulcerative colitis
- **Average Markup Over Pharmacy** (per single treatment):
 - Physician Office: \$700 (15%)
 - Hospital: \$5,600 (124%)



Rituxan

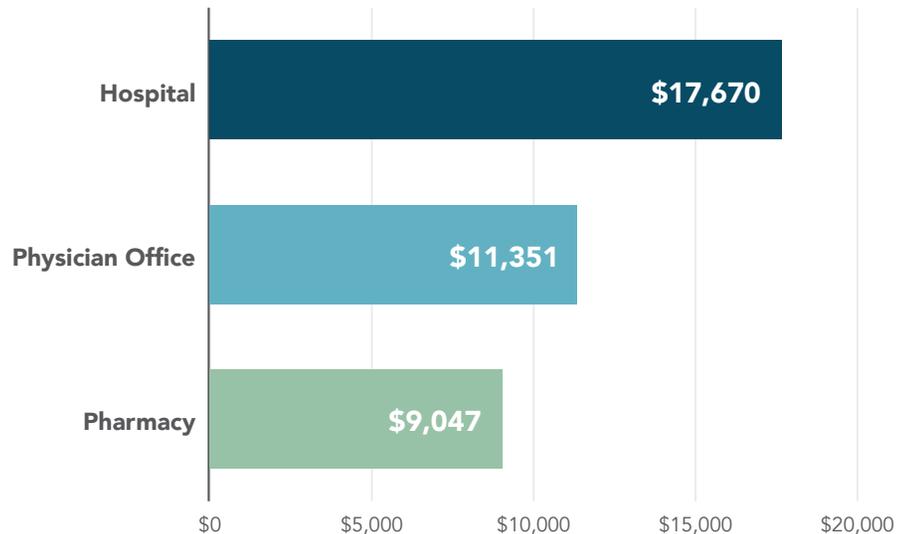
- **US Sales (2020):** \$3.0 billion
- **Manufacturer:** Roche
- **Indications:** rheumatoid arthritis, cancer (various)
- **Average Markup Over Pharmacy** (per single treatment):
 - Physician Office: \$600 (7%)
 - Hospital: \$7,900 (85%)



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Tecentriq

- **US Sales (2020):** \$1.7 billion
- **Manufacturer:** Roche
- **Indications:** cancer (various)
- **Average Markup Over Pharmacy** (per single treatment):
 - Physician Office: \$2,300 (25%)
 - Hospital: \$8,600 (95%)



Xolair

- **US Sales (2020):** \$2.0 billion
- **Manufacturer:** Roche
- **Indications:** cancer (various)
- **Average Markup Over Pharmacy** (per single treatment):
 - Physician Office: \$350 (16%)
 - Hospital: \$1,700 (76%)

