

**Office of Professional Regulation
Real Estate Commission**
Corner of State and Main in the City Center
89 Main Street
3rd Floor
Montpelier, VT 05602

**Agenda
April 24, 2014 – 9:15 AM**

- 1. 8:30 Education Committee**
- 2. 9:15 Commission Meeting - Call to Order**
- 3. 9:20 Approval of March 27, 2014 minutes**
- 4. 9:25 Case Manager's Report**

Number of Active Licensees as of April 17, 2014

Brokers:	981
Salespersons:	1129
Brokerage Firms - Main Offices:	518
Brokerage Firms - Branch Offices:	72

- 5. 9:30 Closing Reports**
 - a. 2012-229 and 2012-230
 - b. 2013-343, 2013-344 and 2013-345
 - c. 2013-599 and 2013-618
- 6. 9:45 Old Business:**
 - a. Agency Workgroup Update
 - b. OPR Bill
 - c. Licensure Renewal Status
 - d. 2014 Calendar, Initiatives, and Priorities
 - ~~Home Inspector licensing~~
 - Agency changes and corresponding statute/rule changes
 - Creation of a ticket process for minor administrative rule violations
 - Education policy revisions
 - Review of all application and forms
 - ~~Maintenance of a full and complete Commission with no vacancies~~
 - Creation of an attendance and communication policy for Board Members
 - Mandatory course for next renewal cycle
- 7. 10:00 New Business:**
 - a. 2014-2016 Renewal Cycle Mandatory Course
- 8. Public Comment**
- 9. Adjournment**

Next Scheduled Meeting – May 22, 2014

The "Agency Workgroup" will hold its next meeting on March 27, 2014 following the full VREC meeting.

Real Estate Education Committee
Courses for review

Provider/Title	Requested # of Hours	Renewal?	Approved	Approved # of Hours	Denied	Comments
Sterling Education Services, Inc						
1. Landlord-Tenant Law	8					
American School of Real Estate Express, LLC						
2. A New Look at Contract Law	3					
3. A Day in the Life of a Buyer Agent	3					
4. Basics of Green Building for Real Estate	3					
5. Code of Ethics	3					
6. Commercial Real Estate: From the Beginning	4					
7. Fair Housing	4					
8. How to Work with Real Estate Investors – Part 1	3					
9. Liens, Taxes & Foreclosures	3					
10. Mortgages, Loans & Laws – How they Help Your Client	3					
11. National Marketing, Negotiations & Closing the Sales	3					
12. Niche Marketing: Narrow Your Focus	3					
13. Real Estate Safety: Protect Yourself During a Showing	3					
14. Short Sales	2					
15. Power of Exchange: Discover the Value of 1031 Tax Deferred Ex	3					
16. What Real Estate Professionals Need to Know about FHA	4					
Vermont Realtors						
17. How to Obtain a Mortgage Approval	3	No				
18. Reading Financial Statements	3	No				
19. Creating a Credit Worthy Customer	3	No				
Continuing Ed Express						
10. How the Federal Reserve Predicts & Shapes Your Future	4					Previously Tabled
11. Seller Counseling: From Listing to Closing	3					Previously Tabled
The CE Shop						
2012-2014 Renewal Cycle Mandatory Course	4					Previously Tabled

Time allowing, the Education Committee will continue its discussion on revisions to the Education Policy.