

Office of Professional Regulation
Real Estate Commission
Corner of State and Main in the City Center
89 Main Street
3rd Floor
Montpelier, VT 05602

Agenda
December 18, 2014 – 9:15 AM

1. **8:30 Education Committee**
2. **9:15 Commission Meeting - Call to Order**
3. **9:15 Approval of November 20, 2014 minutes**
4. **9:20 Case Manager's Report**
Number of Active Licensees as of December 9, 2014

Brokers:	1013
Salespersons:	1040
Brokerage Firms - Main Offices:	549
Brokerage Firms - Branch Offices:	75
5. **9:30 Disciplinary Actions – Hearings/Dismissals/Stipulations:**
 - a. 2014-363 & 2014-589 – Default Hearing – Harsch Properties Inc. & Paul Harsch III
 - b. 2014-362 – Default Hearing – Carolyn Umlauf
6. **10:30 Closing Reports:**
 - a. 2014-198, 2014-199
 - b. 2014-479
 - c. 2014-76 and 2014-77
7. **10:30 Old Business:**
 - a. Agency Workgroup update
 - b. Inspectors and sign/advertising violations
 - c. 2014 Calendar, Initiatives, and Priorities
 - Agency changes and corresponding statute/rule changes
 - Creation of a ticket process for minor administrative rule violations
 - d. 2015 Calendar, Initiatives, and Priorities
8. **10:45 New Business:**
 - a. OPR Board Member Retreat
 - b. AMP Licensing Testing
 - c. 2015 Meeting Dates
 - d. Director Winters
9. **Public Comment**
10. **Adjournment**

Next Scheduled Meeting –January 22, 2015

The "Agency Workgroup" will hold its meeting on December 18, 2014 following the full Commission meeting.

Real Estate Education Committee
Courses for review

Provider/Title	Requested # of Hours	Renewal?	Approved	Approved # of Hours	Denied	Comments
McKissock						
1. How to Work with Real Estate Investors – Part 2	3	No				
2. Niche Marketing: Narrow Your Focus	3	No				
3. How is the Legalization of Marijuana Affecting the Real Estate Market	3	No				
4. How to Work with Real Estate Investors – Part 1	3	No				
5. Real Estate Safety Protect Yourself During a Showing	3	No				
6. Short Sales and Foreclosures	3	No				
7. It's High Time You Got the Facts About Homeowner's Flood Insurance	3	No				
The CE Shop						
8. Real Estate Investors and Your Business	2	No				Updates
Individual request – David Jamieson						
9. AIV Environmental and Regulatory Seminar	7	No				
McKissock						
10. Navigating a Hot Seller's Market	4	No				
Vermont Realtors						
11. 2014-2016 Renewal Cycle Mandatory Course	4	Yes				
The CE Shop						
12. Discovering Commercial Real Estate	3	No				
Vermont Realtors						
13. Professional Standards	8	Yes				
Discussion Items:						
The CE Shop: <i>Uncle Sam has Homes for Sale: Listing and Selling HUD Home</i>						Request to reconsider # of hours