



To: Sen. Ann Cummings, Chair, Sen. Mark A. MacDonald, Vice Chair, Sen. Michael Sirotkin,
Sen. Brian Campion, Sen. Becca Balint, Sen. Randy Brock, Sen. Christopher A. Pearson

From: Robert Marchione, Chief Executive Officer, AADCO Medical, Inc.

Date: February 21, 2019

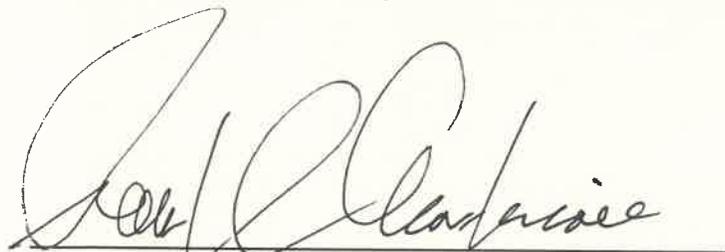
RE: S.103 "Look Through" provision and AHPs / Broker Service Fees

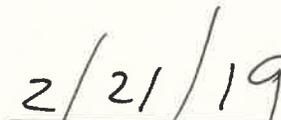
I am aware of Senator Lyons introduction of S.103 relating to health insurance and association health plans. We value the option to choose a health plan in one of the association plans.

As a business owner, we value the services provided by our broker as do our employees. Their fees are transparent and the cost of using their service is considerably less than staffing the position ourselves. They are licensed insurance professionals who carry Errors and Omissions Insurance and relieve us of any liability. Their knowledge is simply beyond our expertise.

I am opposed to your proceeding without asking for input from business owners like myself along with professional insurance advisors, human resource executives, and accountants so that you may thoroughly understand the impact of this bill.

By my signature, I respectfully oppose any action toward the passage of legislation like the proposed S. 103 until we have had a reasonable amount of time to understand the pros and cons. I am sure there are options to achieve a mutually beneficial outcome.


Sincerely


Date

Subject: To VT Senators draft 2.docx
Date: Friday, February 22, 2019 at 7:27:19 AM Eastern Standard Time
From: Jon Guyette
To: Jon Guyette
CC: Jon Guyette
Attachments: To VT Senators draft 2.docx, ATT00001.htm

Hi All!

Sorry to bother. I need a favor. I am heading to Montpelier to testify on behalf of the business community. The Healthcare Committee is trying to eliminate Associations and other options to begin to try and implement Single Payer and raise premiums.

Please help me by putting this attachment on letterhead and scanning back to me. It's amazing what they are doing here in VT to try and make us not want to do business in this State.

Thanks for the help!

Jon